

## The Power of One: Optimizing Your Cash Flow Story™







## FOUR DECISIONS® Tools

| Your Cash Flow Story             | Date                | Net Cash Flow \$              | EBIT \$                  |
|----------------------------------|---------------------|-------------------------------|--------------------------|
| Your Current CFS                 | / /                 |                               |                          |
| Applying the Power of One        | Improvement<br>Goal | Annual Impact on Cash Flow \$ | Annual Impact on EBIT \$ |
| Price Increase %                 | %                   |                               |                          |
| Volume Increase %                | %                   |                               |                          |
| COGS Reduction %                 | %                   |                               |                          |
| Overhead Reduction %             | %                   |                               |                          |
| Reduction in Accounts Receivable | days                |                               |                          |
| Reduction in Inventory           | days                |                               |                          |
| Increase in Accounts Payable     | days                |                               |                          |
| Power of One Impact on your CFS  |                     |                               |                          |
| Your CFS                         |                     | Net Cash Flow \$              | EBIT\$                   |
| Your <b>FUTURE</b> Position      |                     |                               |                          |